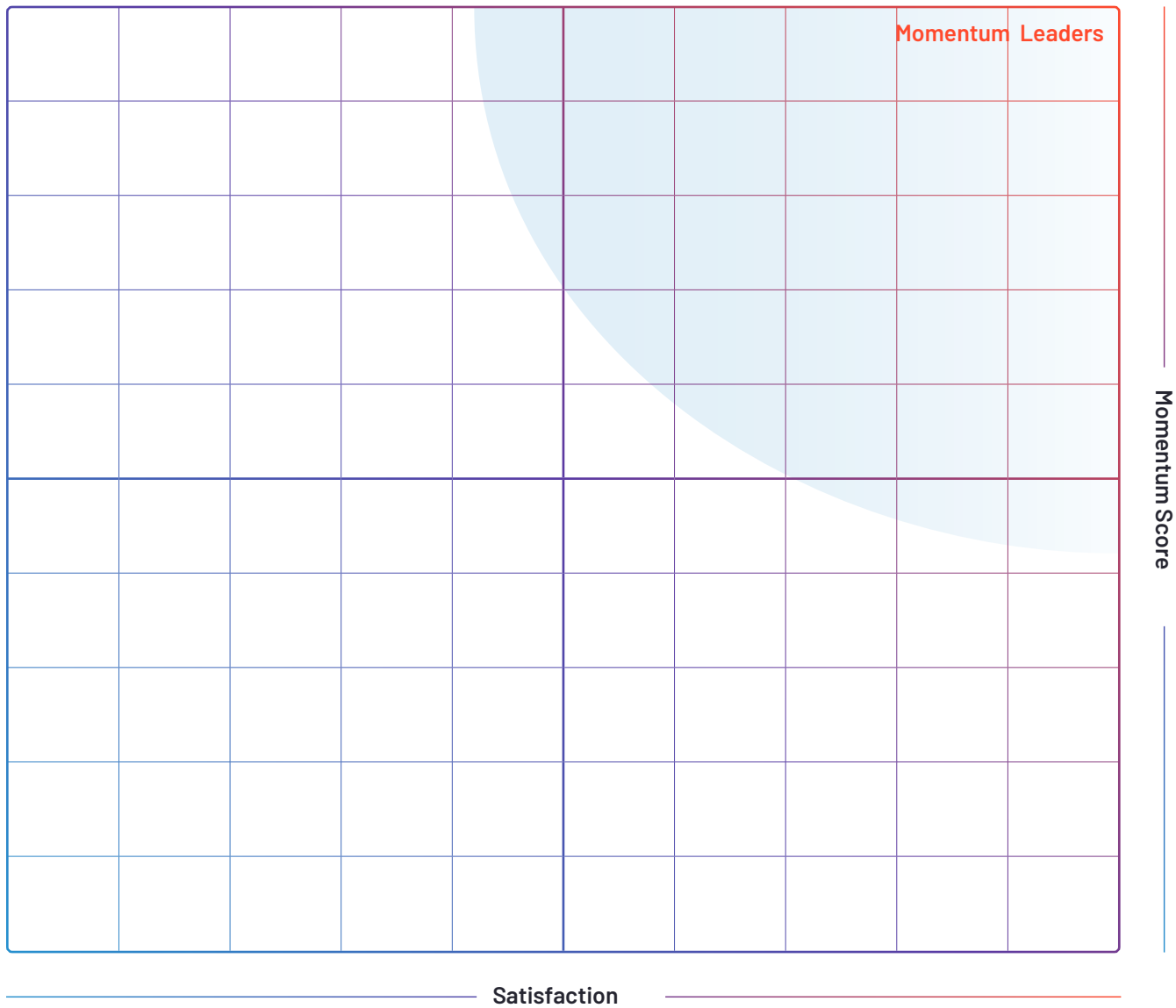


Momentum Grid[®] Report for Project-Based ERP | Summer 2023



Trending Project-Based ERP Software

Momentum scores for Project-Based ERP are shown below. The Momentum Grid[®] highlights each product's Momentum score on the vertical axis and the product's Satisfaction score on the horizontal axis. These scores are based on G2's Satisfaction and Momentum algorithms. Products with a top 25% Momentum Grid[®] score are shown within the shaded area below.



G2 Momentum Grid[®] Scoring

(Trending Project-Based ERP Software continues on next page)

Trending Project-Based ERP Software (continued)

Project-Based ERP Momentum Grid® Description

A product's Momentum score is calculated by a proprietary algorithm that factors in social, web, employee, and review data that G2 has deemed influential in a company's momentum. Software buyers can compare products in the Project-Based ERP category according to their Momentum and Satisfaction scores to streamline the buying process and quickly identify trending products. For sellers, media, investors, and analysts, the Momentum Grid® provides benchmarks for product comparison and market trend analysis. Badges are awarded to products with the top Momentum Grid® scores.

Products included in the Momentum Grid® for Project-Based ERP have received a minimum of 10 reviews. There must also be at least a year of G2 data for the product to be included. These ratings may change as the products are further developed, the sellers grow, and additional opinions are shared by users; a new Momentum Grid® report will be issued for this category as significant data is collected.

Project-Based ERP Software Definition

Project-based enterprise resource planning (ERP) systems provide an end-to-end business solution for all departments of companies that generate revenue by conducting complex projects. These systems contain modules that address financial management, project and resource planning, sales and marketing, as well as project risk and governance. By recording all project-related information, companies gain visibility into the type of projects that are the most profitable. Industries that may utilize a project-based ERP system include engineering, construction businesses, as well as government contractors. Project-based ERP systems require precise tracking of the profitability of each project and portfolio. This type of software is used mostly by members of the project management office department, such as project and program managers or analysts.

While product-based businesses generally utilize [ERP systems](#), project-centric manufacturers use a project-based ERP system to better plan and monitor operations. This type of software should not be confused with [project management software](#) which only focuses on projects and does not provide features for operations. These systems may also integrate with [CRM software](#) and [human resource management systems](#).

To qualify for inclusion in the Project-Based ERP category, a product must:

- ▶ Include functionality for project, program, and portfolio management
- ▶ Provide an end-to-end solution for all project-based work of a company
- ▶ Track and record resources and costs on a project and portfolio level
- ▶ Deliver front office (sales and marketing) and back office (procurement) features
- ▶ Manage suppliers, subcontractors, contracts, as well as bids and RFPs
- ▶ Support project-accounting features as well as time and expense tracking
- ▶ Integrate with or provide modules for HR, workforce management, or payroll



Momentum Scores for Project-Based ERP

The table below shows the Momentum, Satisfaction, and Momentum Grid® scores that determine seller placement on the Momentum Grid®.

Momentum Leaders

| | Momentum Score | Satisfaction Score | Momentum Grid® Score |
|------------------|----------------|--------------------|----------------------|
| Acumatica | 67 | 73 | 70 |
| Sage Intacct | 55 | 87 | 67 |
| Deltek Costpoint | 59 | 71 | 64 |
| Unanet GovCon | 48 | 86 | 62 |

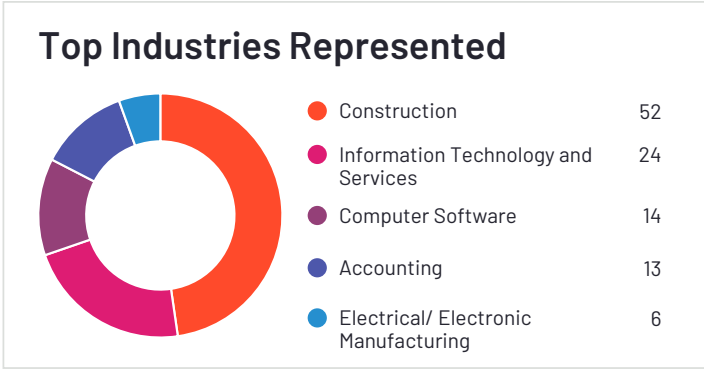
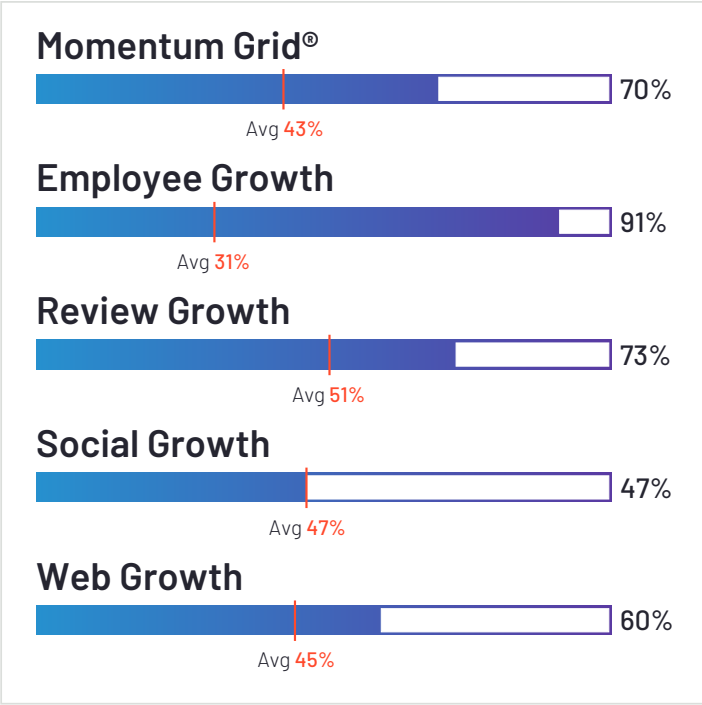
Other Project-Based ERP Products

| | | | |
|----------------------|----|----|----|
| NetSuite | 33 | 74 | 49 |
| Unanet AE ERP | 38 | 61 | 48 |
| Deltek Vantagepoint | 36 | 61 | 47 |
| JAMIS Prime ERP | 27 | 64 | 42 |
| Synergy | 34 | 44 | 39 |
| JobBOSS ² | 30 | 31 | 30 |
| Deltek Ajera | 19 | 36 | 27 |
| Deltek Maconomy | 20 | 30 | 25 |
| e-automate | 52 | 4 | 24 |
| Unit4 ERP | 26 | 6 | 15 |



Acumatica

4.4 ★★★★★ (799)

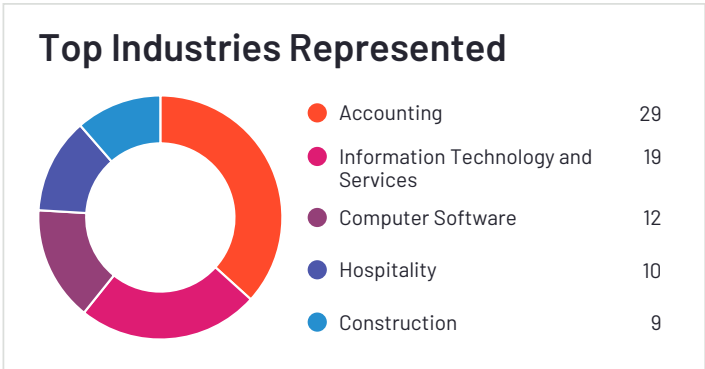
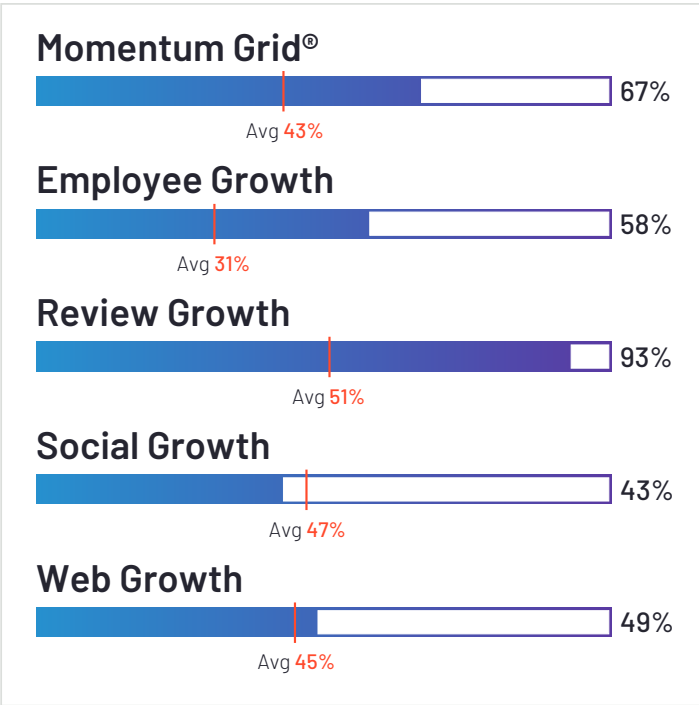


| | | | | |
|-------------------------------|--|-----------------------------|--|---|
| | | | | |
| Ownership Acumatica | HQ Location Kirkland, Washington | Year Founded 2007 | Employees (Listed On LinkedIn) 482 | Company Website acumatica.com |



Sage Intacct

4.3 ★★★★★ (2,134)

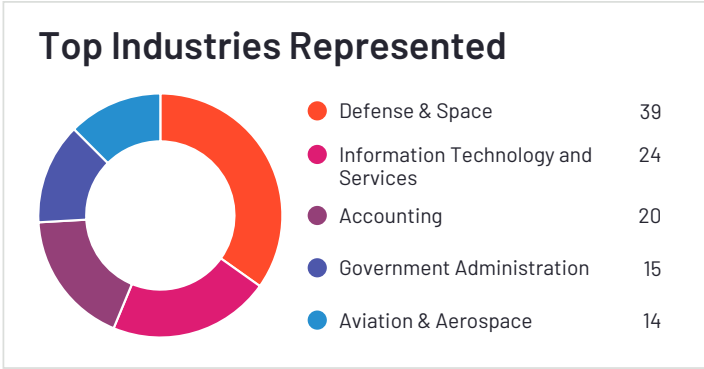
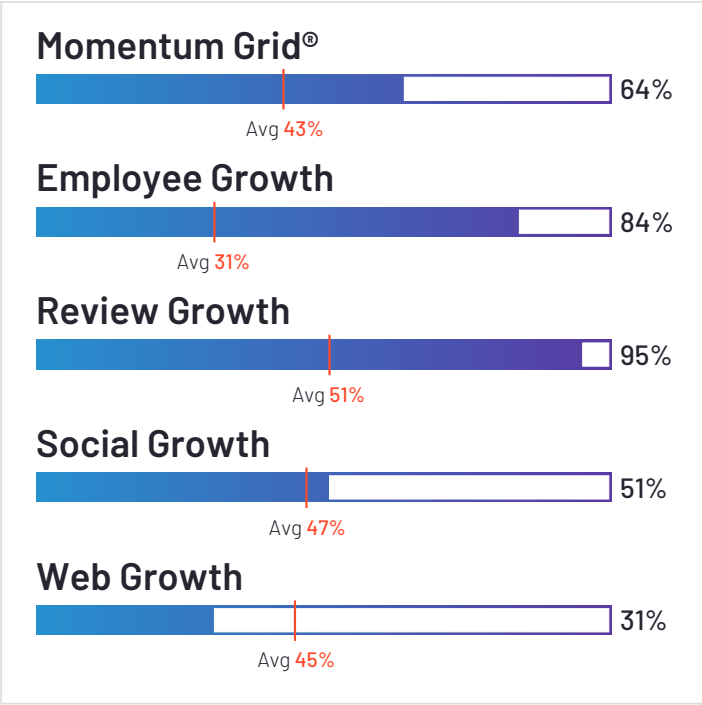


| | | | | |
|---------------------------------------|-------------------------------------|---------------------------------|---|--|
| Ownership Sage Software | HQ Location Newcastle | Year Founded 1981 | Employees (Listed On LinkedIn) 14,268 | Company Website www.sage.com |
|---------------------------------------|-------------------------------------|---------------------------------|---|--|



Deltek Costpoint

4.0 ★★★★★ (218)

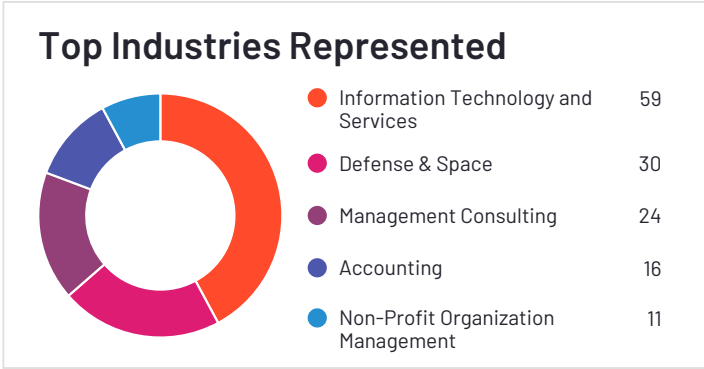
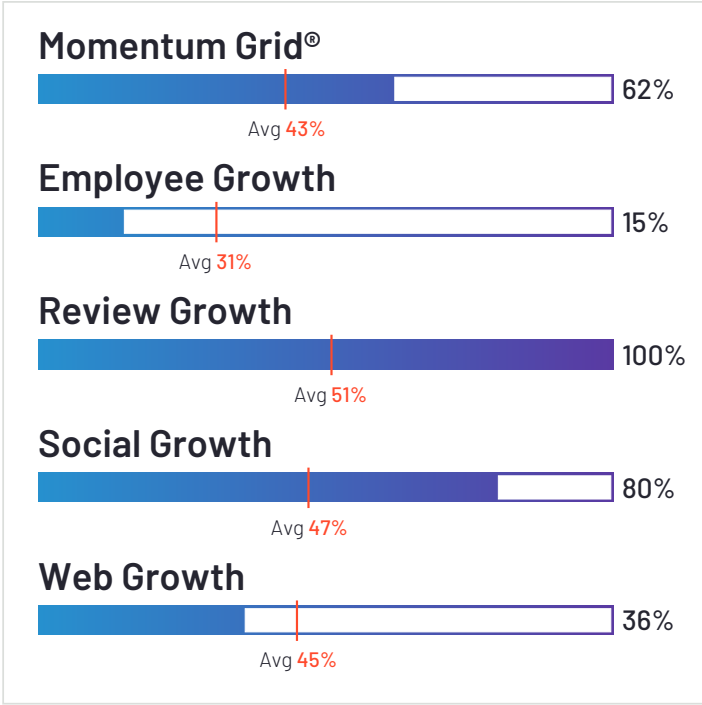


| | | | | |
|----------------------------|-----------------------------------|-----------------------------|--|--|
| | | | | |
| Ownership Deltek | HQ Location Herndon, VA | Year Founded 1983 | Employees (Listed On LinkedIn) 3,711 | Company Website www.deltek.com |



Unanet GovCon

4.4 ★★★★★ (235)

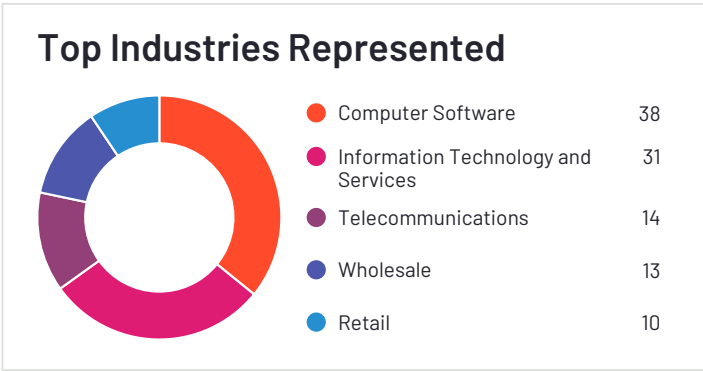
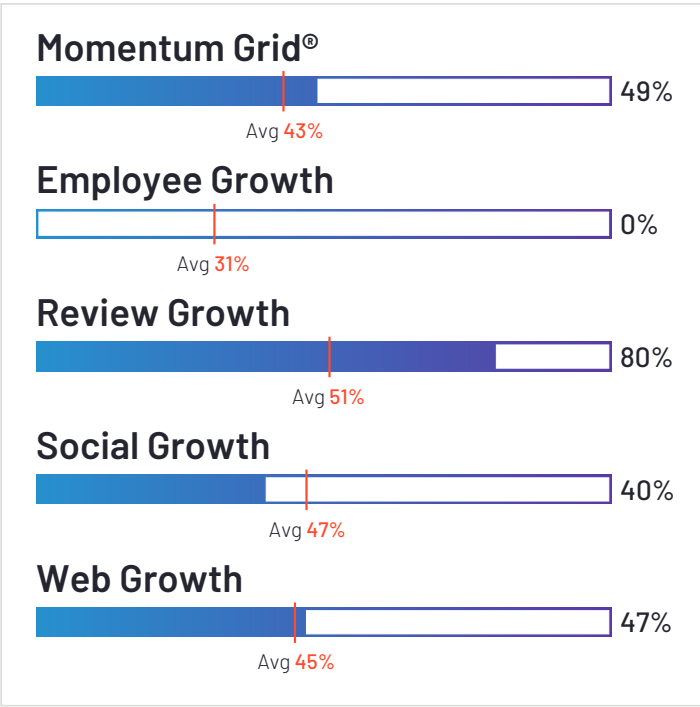


| | | | | |
|---|---|--|---|---|
|  Ownership Unanet |  HQ Location Dulles, VA |  Year Founded 1988 |  Employees (Listed On LinkedIn) 407 |  Company Website www.unanet.com |
|---|---|--|---|---|



NetSuite

4.0 ★★★★★ (2,510)

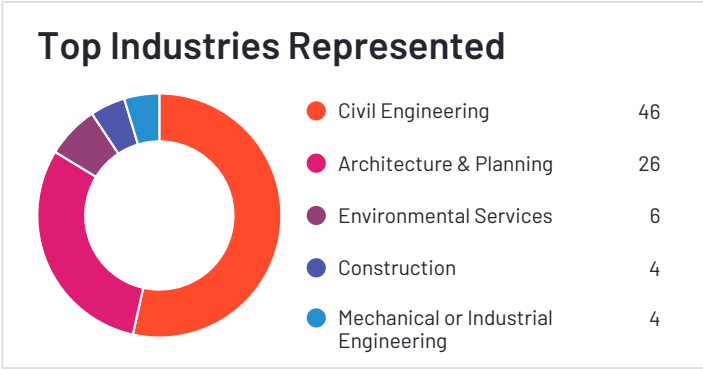
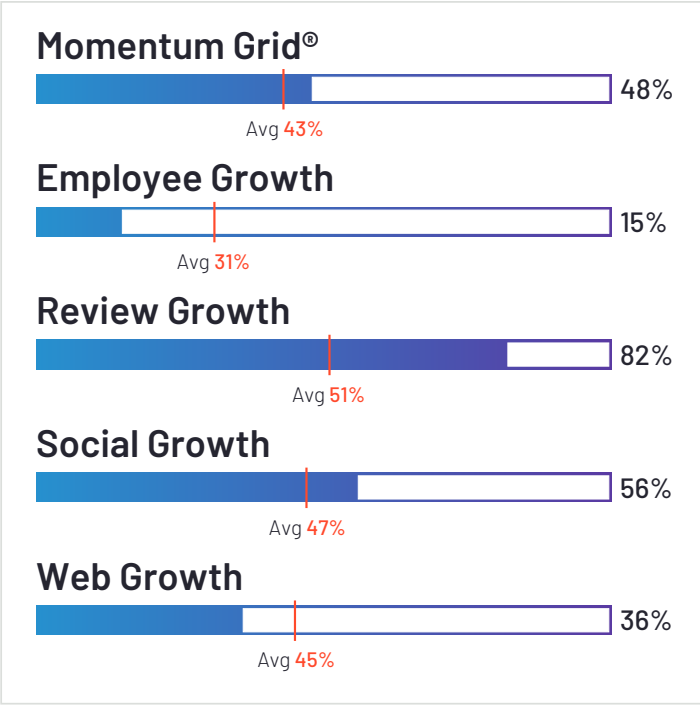


| | | | | |
|------------------------------------|--|-------------------------------------|--|--|
| <p>Ownership Oracle</p> | <p>HQ Location Austin, TX</p> | <p>Year Founded 1977</p> | <p>Employees (Listed On LinkedIn) 203,759</p> | <p>Company Website www.oracle.com</p> |
|------------------------------------|--|-------------------------------------|--|--|



Unanet AE ERP

4.2 ★★★★★ (106)

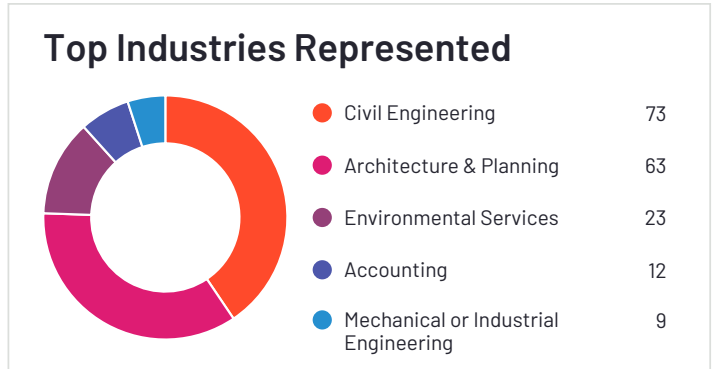
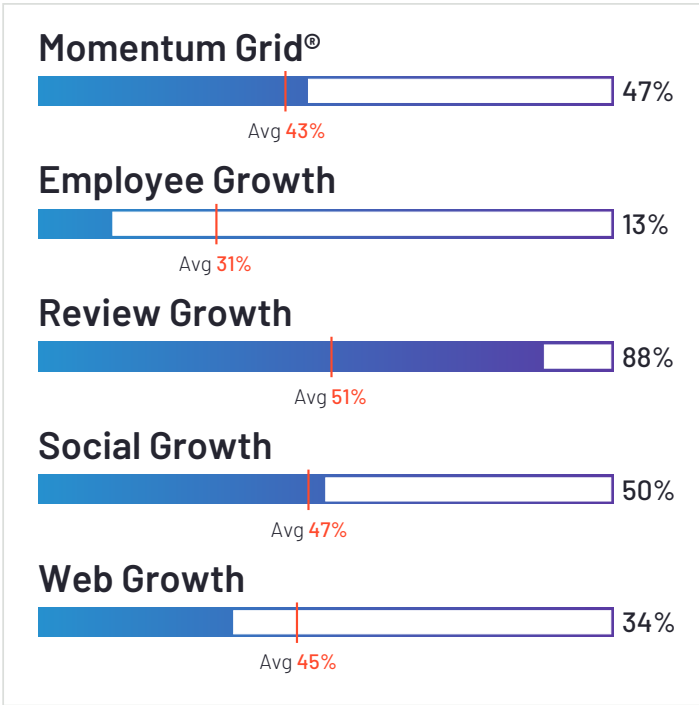


| | | | | |
|----------------------------|----------------------------------|-----------------------------|--|--|
| | | | | |
| Ownership Unanet | HQ Location Dulles, VA | Year Founded 1988 | Employees (Listed On LinkedIn) 407 | Company Website www.unanet.com |



Deltek Vantagepoint

4.0 ★★★★★ (262)

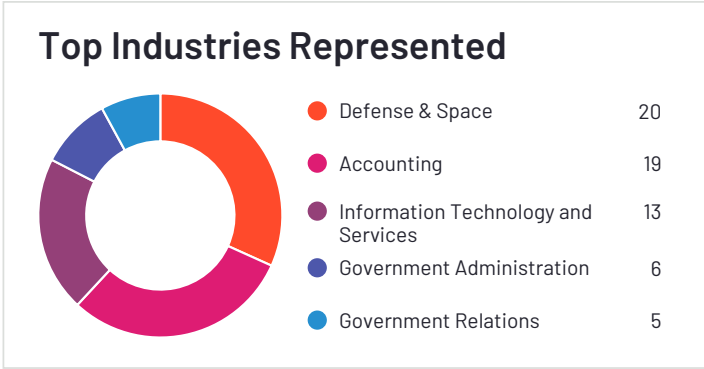
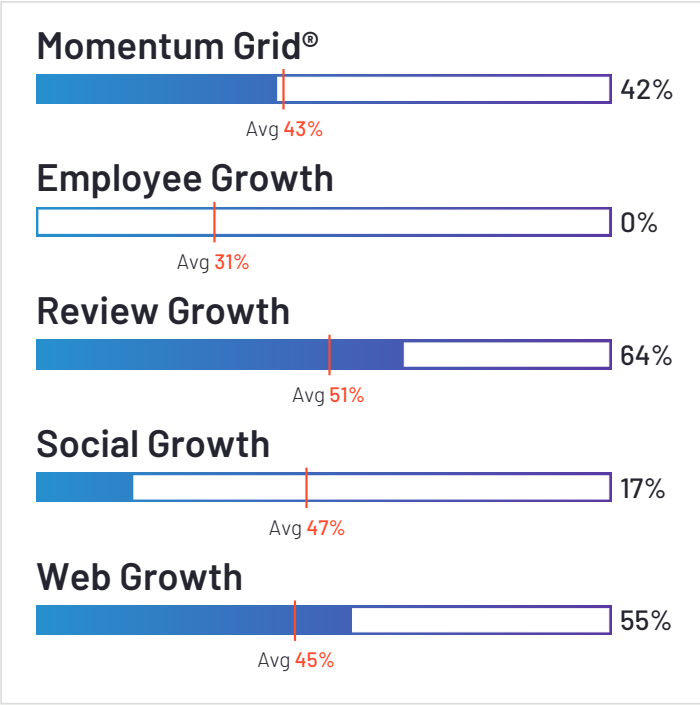


| | | | | |
|------------------------------------|---|-------------------------------------|--|--|
| <p>Ownership Deltek</p> | <p>HQ Location Herndon, VA</p> | <p>Year Founded 1983</p> | <p>Employees (Listed On LinkedIn) 3,711</p> | <p>Company Website www.deltek.com</p> |
|------------------------------------|---|-------------------------------------|--|--|



JAMIS Prime ERP

4.5 ★★★★★ (92)

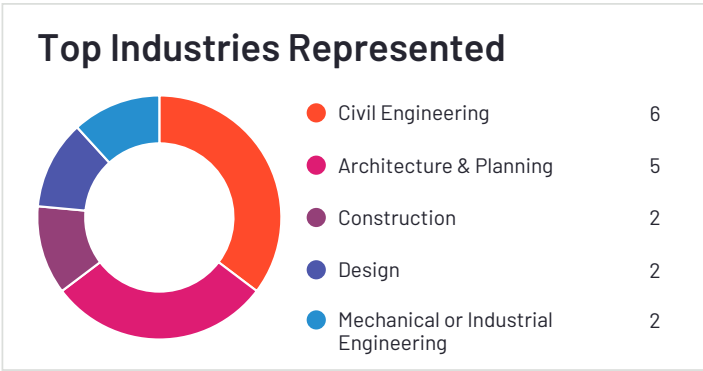
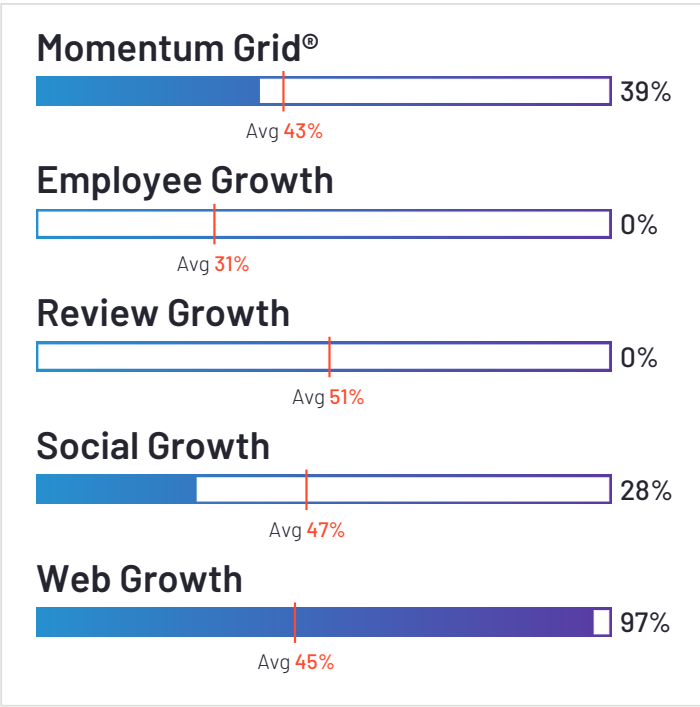


| | | | | |
|--|---|-------------------------------------|---|---|
| <p>Ownership JAMIS Software</p> | <p>HQ Location San Diego, CA</p> | <p>Year Founded 1987</p> | <p>Employees (Listed On LinkedIn) 73</p> | <p>Company Website jamis.com</p> |
|--|---|-------------------------------------|---|---|



Synergy

4.5 ★★★★★ (19)

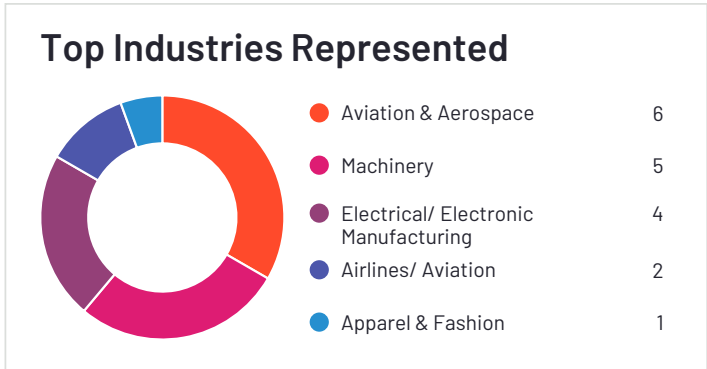
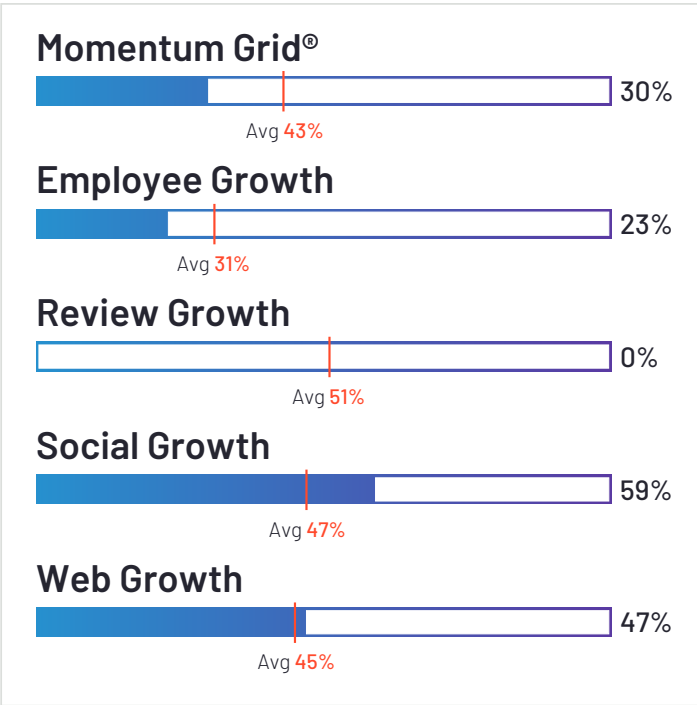


| | | | | |
|---|---|-------------------------------------|---|---|
| <p>Ownership Total Synergy</p> | <p>HQ Location North Sydney, Australia</p> | <p>Year Founded 1999</p> | <p>Employees (Listed On LinkedIn) 58</p> | <p>Company Website totalsynergy.com</p> |
|---|---|-------------------------------------|---|---|



JobBOSS²

3.8 ★★★★★ (47)

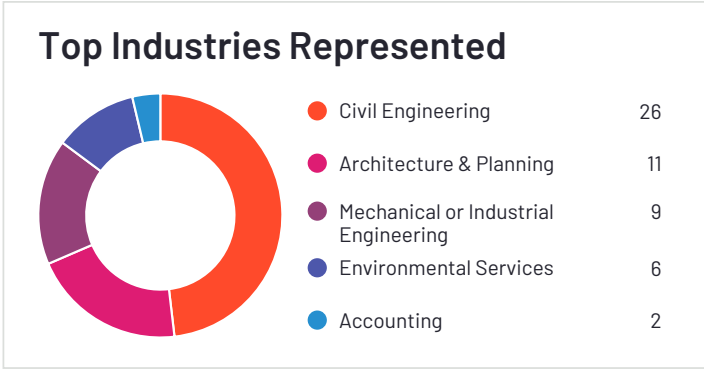
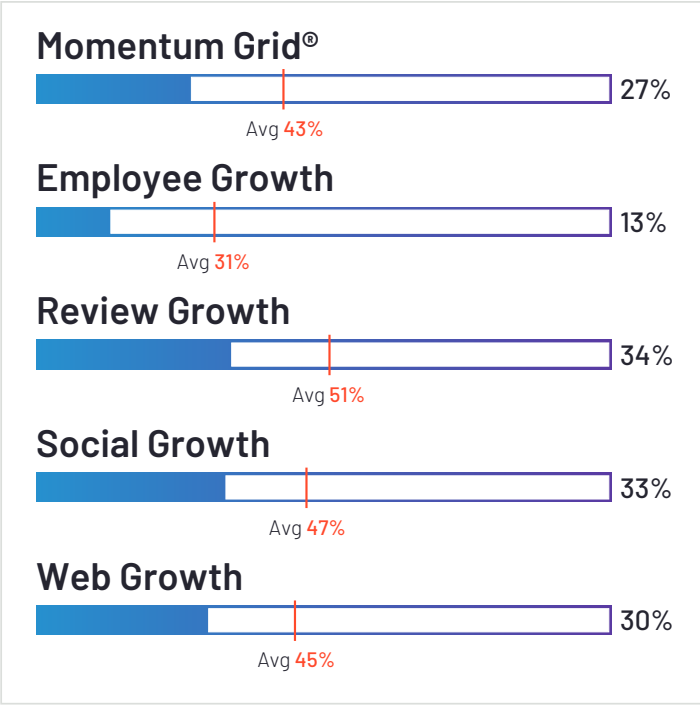


| | | | | |
|--|--|---------------------------------|--|---|
| Ownership ECi Software Solutions, Inc. | HQ Location Fort Worth, TX | Year Founded 1999 | Employees (Listed On LinkedIn) 1,201 | Company Website ecisolutions.com |
|--|--|---------------------------------|--|---|



Deltek Ajera

3.8 ★★★★★ (83)

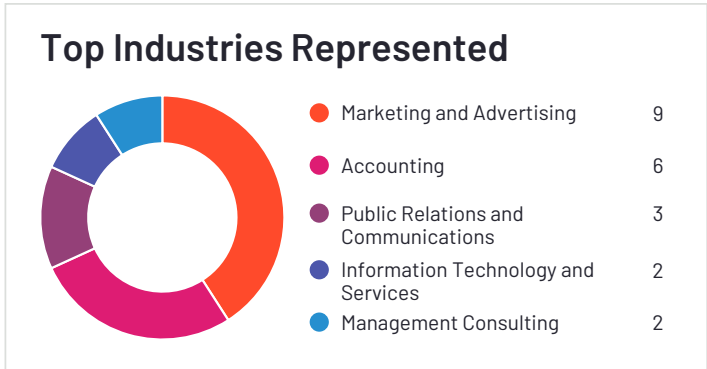
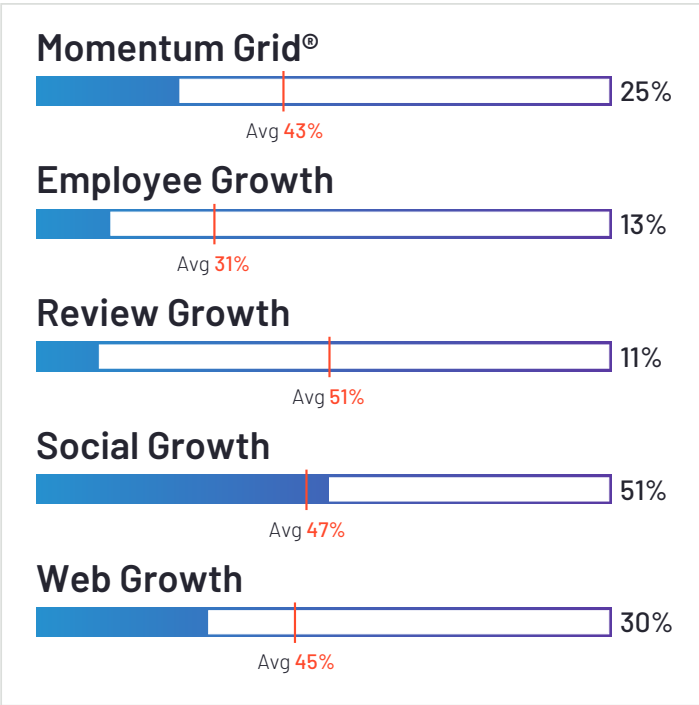


| | | | | |
|----------------------------|-----------------------------------|-----------------------------|--|--|
| | | | | |
| Ownership Deltek | HQ Location Herndon, VA | Year Founded 1983 | Employees (Listed On LinkedIn) 3,711 | Company Website www.deltek.com |



Deltek Maconomy

2.9 ★★★★★ (40)

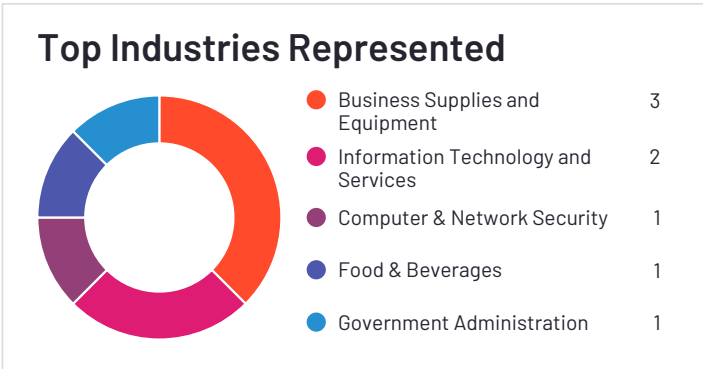
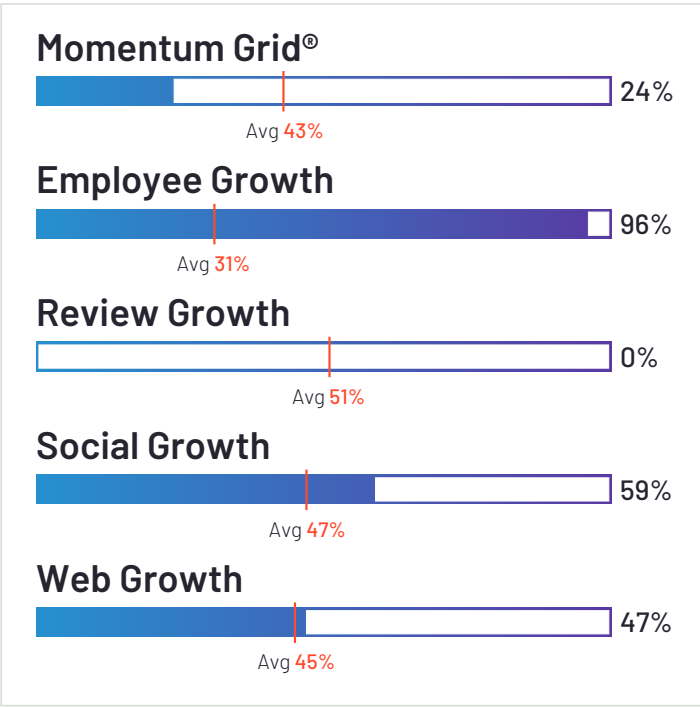


| | | | | |
|--------------------------------|---------------------------------------|---------------------------------|--|--|
| Ownership Deltek | HQ Location Herndon, VA | Year Founded 1983 | Employees (Listed On LinkedIn) 3,711 | Company Website www.deltek.com |
|--------------------------------|---------------------------------------|---------------------------------|--|--|



e-automate

2.9 ★★★★★ (18)

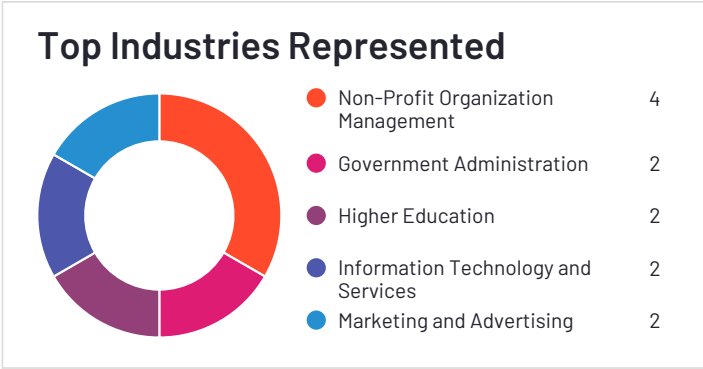
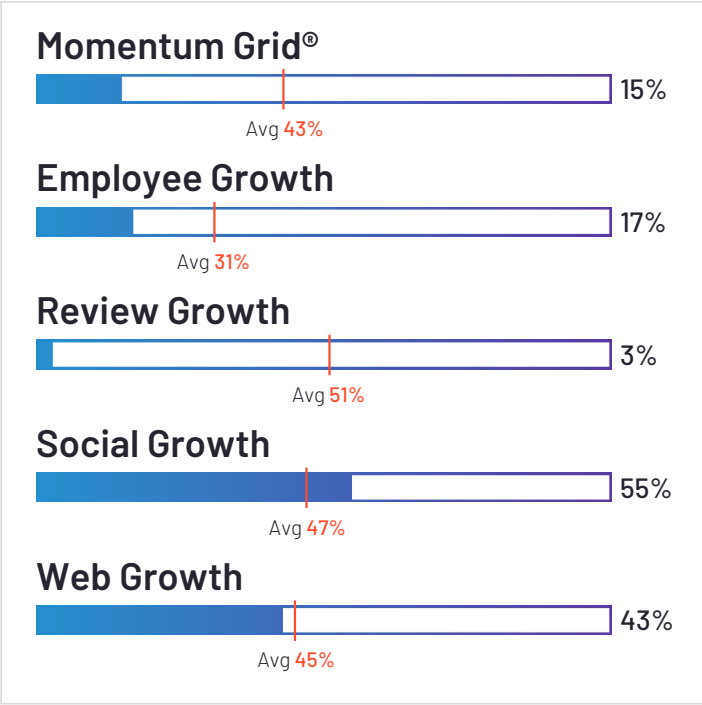


| | | | | |
|--|--|-------------------------------------|--|---|
| <p>Ownership ECi Software Solutions, Inc.</p> | <p>HQ Location Fort Worth, TX</p> | <p>Year Founded 1999</p> | <p>Employees (Listed On LinkedIn) 1,201</p> | <p>Company Website ecisolutions.com</p> |
|--|--|-------------------------------------|--|---|



Unit4 ERP

3.6 ★★★★★ (72)



| | | | | |
|---------------------------|--|-----------------------------|--|--|
| | | | | |
| Ownership Unit4 | HQ Location Utrecht, Netherlands | Year Founded 1980 | Employees (Listed On LinkedIn) 3,729 | Company Website www.unit4.com |

Seller Information

Data on each product's seller is highlighted below. Data is aggregated from various public data sources.

Momentum Leaders

| | Year Founded | Revenue (\$MM) | Employees on LinkedIn (Seller) | LinkedIn Followers | Twitter Followers (Seller) | Glassdoor Rating | Alexa Web Traffic Rank |
|-------------------------|--------------|----------------|--------------------------------|--------------------|----------------------------|------------------|------------------------|
| Acumatica | 2007 | N/A | 482 | 42,733 | 29,228 | 4.3 | 59323 |
| Sage Intacct | 1981 | \$1,903 | 14,268 | 454,915 | 51,686 | 4.1 | 7859 |
| Deltek Costpoint | 1983 | N/A | 3,711 | 86,242 | 6,452 | 4.5 | 153310 |
| Unanet GovCon | 1988 | N/A | 407 | 8,540 | 821 | 3.9 | 647021 |

Other Project-Based ERP Products

| | Year Founded | Revenue (\$MM) | Employees on LinkedIn (Seller) | LinkedIn Followers | Twitter Followers (Seller) | Glassdoor Rating | Alexa Web Traffic Rank |
|----------------------------|--------------|----------------|--------------------------------|--------------------|----------------------------|------------------|------------------------|
| NetSuite | 1977 | \$39,068 | 203,759 | 8,975,034 | 815,276 | 3.9 | 351 |
| Unanet AE ERP | 1988 | N/A | 407 | 8,540 | 821 | 3.9 | 647021 |
| Deltek Vantagepoint | 1983 | N/A | 3,711 | 86,242 | 6,452 | 4.5 | 153310 |
| JAMIS Prime ERP | 1987 | N/A | 73 | 2,955 | 409 | 2.4 | 4748724 |
| Synergy | 1999 | N/A | 58 | 2,637 | 485 | 3.8 | 344377 |
| JobBOSS² | 1999 | N/A | 1,201 | 17,761 | 1,669 | 4.0 | 198956 |
| Deltek Ajera | 1983 | N/A | 3,711 | 86,242 | 6,452 | 4.5 | 153310 |
| Deltek Maconomy | 1983 | N/A | 3,711 | 86,242 | 6,452 | 4.5 | 153310 |
| e-automate | 1999 | N/A | 1,201 | 17,761 | 1,669 | 4.0 | 198956 |
| Unit4 ERP | 1980 | N/A | 3,729 | 156,410 | 12,584 | 3.7 | 324820 |

* N/A is displayed when data for that seller is not publicly available.



Momentum Grid® Methodology

G2 rates products based on reviews gathered from our user community, as well as data aggregated from online sources and social networks. The Momentum Grid® for Project-Based ERP is based on scores calculated using the G2 Satisfaction algorithm v3.0 and the G2 Momentum algorithm v1.0 from reviews collected through May 23, 2023.

Satisfaction Methodology

The satisfaction rating is affected by the following:

- ▶ Customer satisfaction with end user-focused product attributes based on user reviews
- ▶ Popularity and statistical significance based on the number of reviews received by G2
- ▶ Quality of reviews received (reviews that are more thoroughly completed will be weighted more heavily)
- ▶ Age of reviews (more-recent reviews provide relevant and up-to-date information that is reflective of the current state of a product)
- ▶ Customers' satisfaction with administration-specific product attributes based on user reviews
- ▶ Overall customer satisfaction and Net Promoter Score® (NPS) based on ratings by G2 users

*The customer Satisfaction score is normalized for each Grid®, meaning the scores are relative.

Momentum Methodology

Each variable is normalized by category and aggregated to create a Momentum score. The inputs impacting G2's Momentum score are as follows:

- ▶ Employee growth, review growth, social growth, and web growth
- ▶ Year-over-year change

Categorization Methodology

Making G2 research relevant and easy for people to use as they evaluate and select business software products is one of our most important goals. In support of that goal, organizing products and software companies in a well-defined structure that makes capturing, evaluating, and displaying reviews and other research in an orderly manner is a critical part of the research process.

To manage the process of categorizing the software products and the related reviews in the G2 community, G2 follows a publicly available [categorization methodology](#). All products appearing on the Momentum Grid® for IT Service Management (ITSM) Tools have passed through G2's categorization methodology and meet G2's category standards.

Many terms that appear regularly across G2 and are used to aid in product categorization warrant a definition to facilitate buyer understanding. These terms may be included within reviews from the G2 community or in executive summaries for products included on the Grid®.

A [list of standard definitions](#) is available to G2 users to eliminate confusion and ease the buying process.

(Momentum Grid® Methodology continues on next page)

** Net Promoter, Net Promoter System, Net Promoter Score, NPS and the NPS-related emoticons are registered trademarks of Bain & Company, Inc., Fred Reichheld and Satmetrix Systems, Inc.



Momentum Grid® Methodology (continued)

Rating Changes and Dynamics

The ratings in this report are based on a snapshot of the user reviews and social data collected by G2 up through May 23, 2023. The ratings may change as the products are further developed, the sellers grow, and additional opinions are shared by users. G2 updates the ratings on its website in real time as additional data is received, and this report will be updated as significant data is received.

Trust

Keeping our ratings unbiased is our top priority. We require the use of a LinkedIn account to validate a G2 user's identity and employer. Additionally, we verify all reviews manually. We do not allow users to rate their employers' products or those of their employers' competitors. Though we share reviews from business partners (they often contain valuable content), we filter out business partner ratings in our aggregate ratings to avoid bias.

Our G2 staff does not add any subjective input to the ratings, which are determined algorithmically based on data aggregated from publicly available online sources and social networks. Sellers cannot influence their ratings by spending time or money with us. Only the opinion of real users and data from public sources factor into the ratings.

G2 may occasionally offer incentives for honest reviews to help us gather a full and accurate data set. These incentives are offered as thank-yous for approved reviews. Incentives are never conditioned upon the substance of the review, positive or negative. Each such incentivized review is disclosed with an "Incentivized Review" banner.