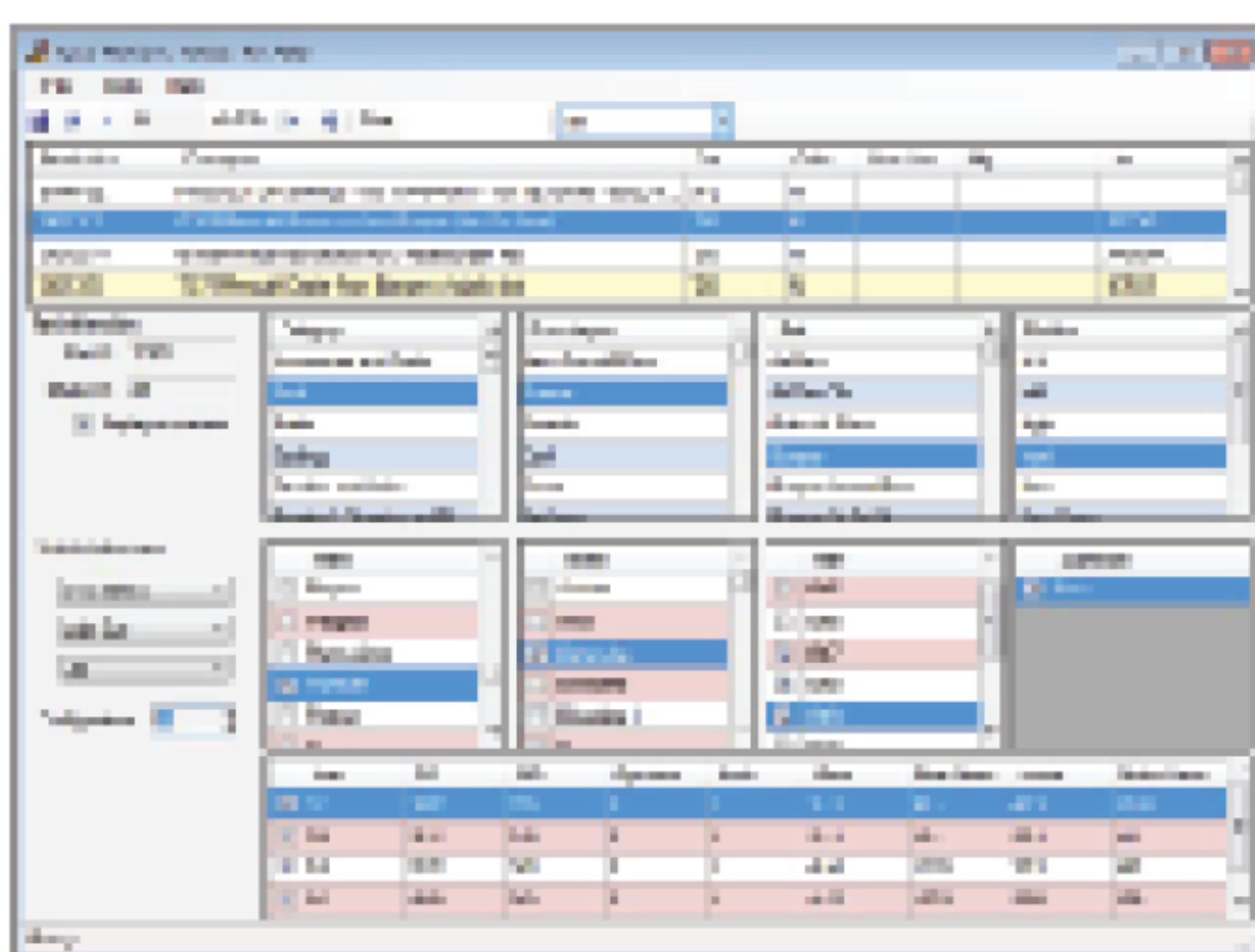




For more than 20 years, Opus Integrated Business Systems has helped aftermarket parts distributors and suppliers better manage their businesses using specialized technologies. Our unique experience, which merges end-to-end business management knowledge with a deep understanding of this highly competitive industry, has made Opus the go-to technology and operations advisor for distributors and suppliers looking to integrate their distribution systems into a single, logical flow: Warehouse management, barcoding, distribution systems, replenishment and purchasing, delivery and eCommerce.

## That's why we created The Opus Suite of Tools for ACES

The Opus Suite of Tools for ACES expands upon SouthWare's native cataloging functionality to help the aftermarket industry meet ACES encoding requirements. Rapidly apply ACES easily, efficiently, and with confidence—and then have on-demand access to that data to generate highly customized catalogs or publish new product data to e-Commerce sites.



We designed the **OPUS Suite for ACES** to be intuitive because you know these parts—where they go, how they're used, what they do.

- ▶ **Encode your parts**
- ▶ **Identify their application**
- ▶ **Create custom catalogs**



## The Opus Suite of Tools for ACES

We're dedicated to efficiency so our team of developers has created two distinctive tools for ACES that will make a difference to your bottom line through labor savings and time to market.

### Opus Encoder Tool for ACES

Encode your parts with ACES standards in just a few clicks. Simply select their:

- ▶ Category
- ▶ Subcategory
- ▶ Part
- ▶ Position

In just a few additional clicks, you can identify your part's application, making it easy to sort and filter your data later!

- ▶ Make
- ▶ Model
- ▶ Year
- ▶ Sub Model
- ▶ Engine

### Opus Marketing Catalog Tool



The **Opus Marketing Catalog Tool for ACES** will transform how you use your data. Break free from paper catalogs and automate your encoding and application. Document your knowledge so that your customers can find what they need quickly and easily on your shopping cart!

Learn more about OPUS and our industry leading solutions:

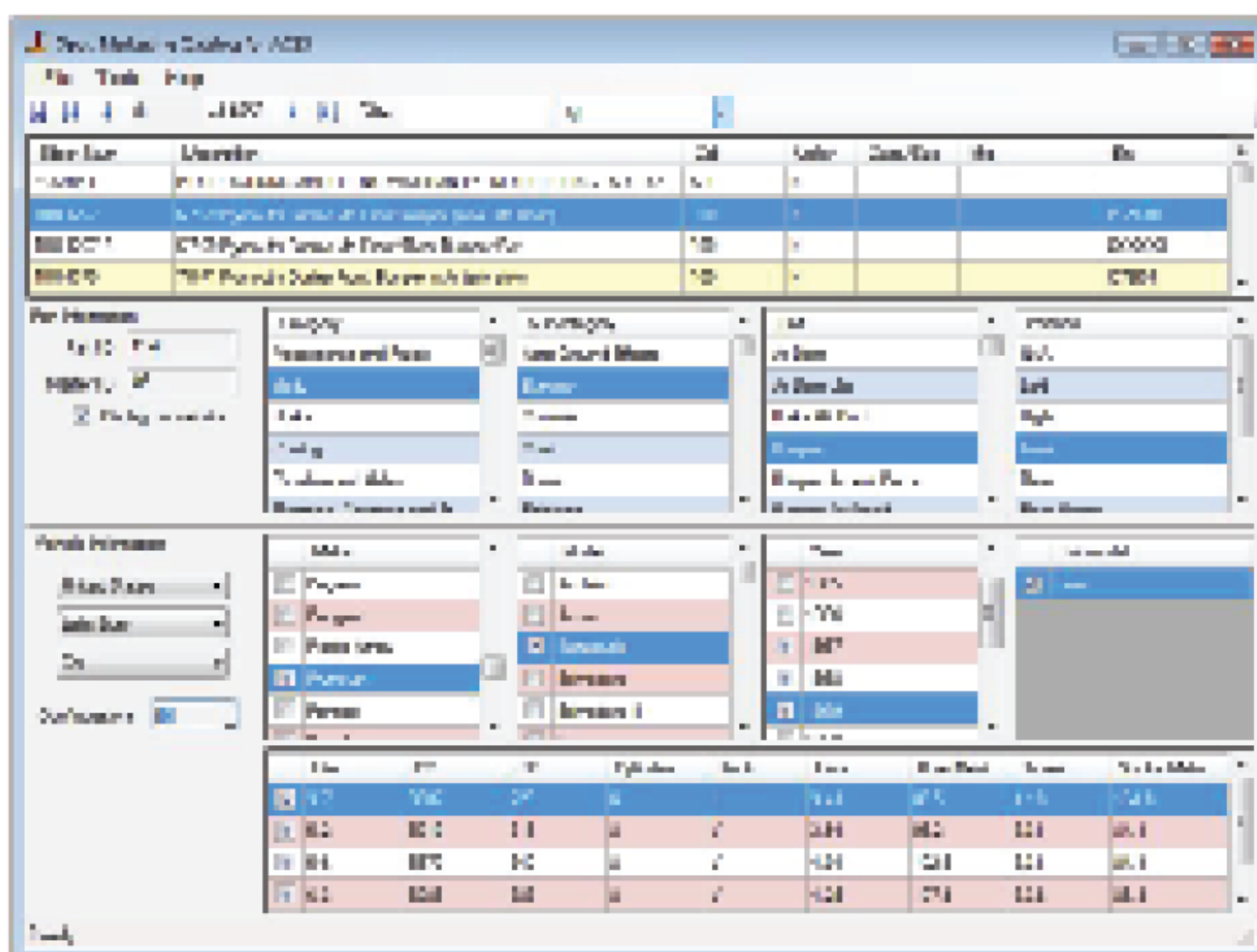
**[www.OPUS-IS.com](http://www.OPUS-IS.com)**



The **OPUS Encoding Tool for ACES** will help you to systematically classify car parts. The interface is simple to learn and easy to master. Import your parts list, then encode via ACES, and finally associate those products with specific vehicles for use in catalogs. Application is made when the part is indexed, saving you time and effort.

Navigate multiple layers from a single screen including category, subcategory, part, position, make, model, year and submodel. Check-boxes help users to populate catalog data quickly. The logical data inputs eliminate data redundancies and facilitate easy revision and maintenance while the autosave function protects against data loss.

Expand how you use your encoded data with the **OPUS Marketing Catalog for ACES**. Create monthly or seasonal catalogs with a few clicks. Create magazines to break out a specific make or model and position your top-sellers. Rapidly update your eCommerce site to speed time to market. Be more flexible and respond more quickly to the needs of your customers!



**Encode your parts  
and identify their  
application—all in  
one step!**

The OPUS Encoder Tool for ACES saves hundreds of hours of manual labor and frustration and syncs naturally with the most convenient way to get your products to market: the OPUS Marketing Catalog for ACES for quick catalog development and publication to your eCommerce site!

Get the most out of SouthWare. Work smarter and bring your products to market faster. We can help. That's why we're OPUS.

## About OPUS

Since 1986, we have served as the trusted advisor and technology partner to the aftermarket industry. Based in a northern suburb of Atlanta, our team includes engineers, developers and business consultants—all dedicated to our customers' satisfaction. At Opus, we believe it is our obligation to use our knowledge, skills and experience to position our customers to be highly competitive and profitable and to be leaders among their peers.

We leverage the SouthWare Excellence Series Enterprise Resource Planning system to improve operational effectiveness. Modules help businesses to manage their financials, distribution efforts, services and schedules, and information—while providing increased flexibility, specialized management features for confident decision making and an unparalleled ability to adapt functionality to existing workflows.

**Speed your time to market with SouthWare Excellence Series ERP and the Opus Suite of Tools for ACES.**



We are  
**technology enablers**  
We are **OPUS**

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