

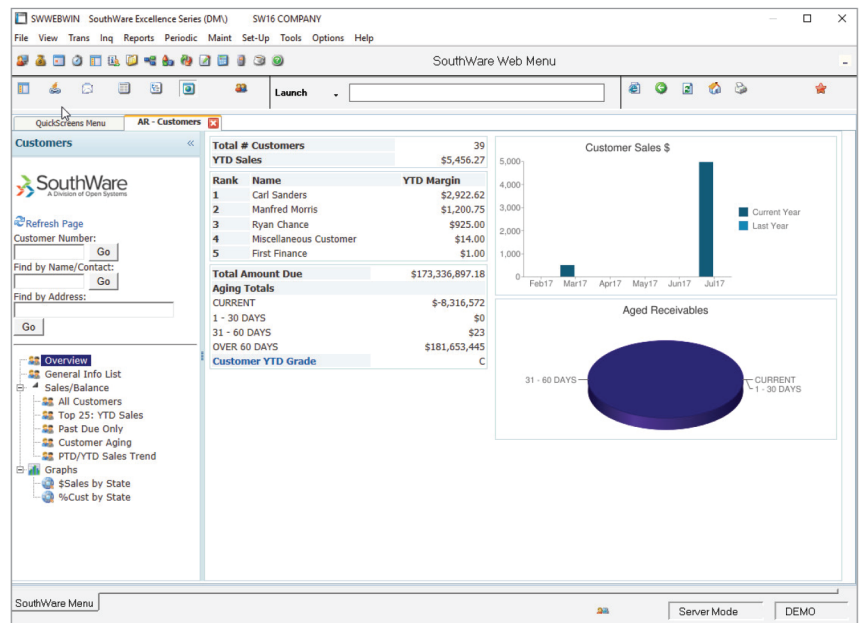
Accounts Receivable

Financial Management

Your receivables are one of your most valuable assets. Managed correctly, they encourage higher sales with minimal cost. Managed incorrectly, they could put you out of business. A great way to manage your receivables the right way is with SouthWare's Accounts Receivable.

Benefits

- Know which customers owe money and when it's due
- Regularly remind customers that you're watching their accounts closely
- Encourage timely payments
- Instantly answer a question about a customer's current or past activity
- Keep accurate commission records for sales people
- Reduce time spent on sales tax reporting
- Know the aging status of each receivable type, customer, and invoice
- Evaluate each customer's sales and payment performance
- Spend less time entering data and more time managing customer relationships



Accounts Receivable Portal

SouthWare's Accounts Receivable is a complete system for promoting and tracking sales, payments, and other activity with your customers. You get efficient record-keeping, accurate records, and the tools to help you get paid on time. You also get instant answers to the questions you or your customers ask about customer accounts.

Accounts Receivable – Features & Functionality

Customer Database

- Extensive standard data
- Credit terms, credit limit, credit rating
- Multiple ship-to and bill-to addresses
- Excellence history per period for 5 years
- Notes and optional Extended Data™

Sales Transactions

- Invoices, credits, debits, from invoicing or entered in accounts receivable
- Entry features customized per operator

Customer Payments

- Apply as open item or balance forward
- Allowances and discounts
- Cash, check, credit card
- Entry and reapplication of open credits
- Review mode for fast entry

Commissions

- Commissions based on sales or profit
- Option to pay on paid items only
- Split among multiple salespeople
- Option for sophisticated commission schemes on inventory/sales invoices

Sales Tax

- Summary/detail reporting per tax locality
- Automatic or override tax calculations
- Line item tax cutoff or maximum tax per invoice if using SouthWare Invoicing

Statements and Late Fees

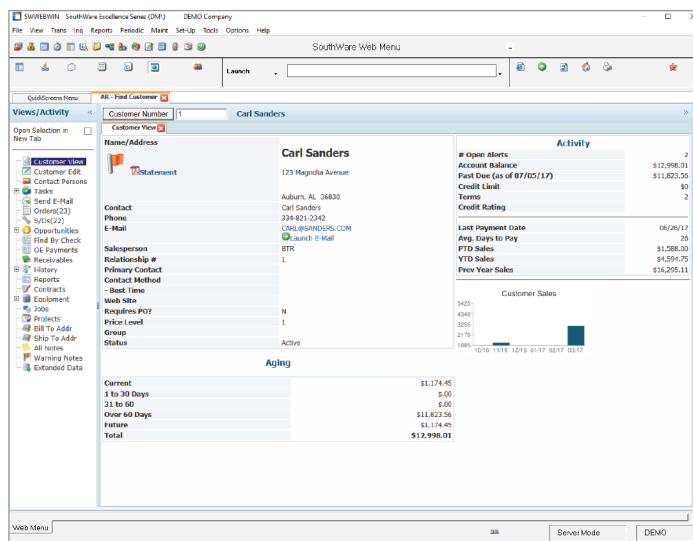
- Statements on demand, for past due only, or based on scheduled frequency
- Option to print invoice detail
- Late fees can be calculated per invoice

Reporting

- Inquiry and numerous aging, sales analysis, and other management reports

Other Special Features

- Option to reprint invoices
- Cash basis accounting option
- Track vendor refunds



Accounts Receivable Customer View